



RFP Statement Of Work

Date. October 15, 2019
Re. Confidential RFP Scope Of Work
To. cbdGPO Suppliers
From. cbdGPO

Dear cbdGPO Suppliers,

Below is the Statement Of Work (SOW) for the cbd Group Purchasing Organization (cbdGPO) Request For Proposal (RFP) for the procurement of White Label and Private Label CBD Products (Products) from one or more of its Members. As a licensed Hemp CBD supplier and preferred vendor, manufacturer, distributor, and/or agent of cbdGPO (Supplier or Suppliers), we formally invite you to submit a proposal to include, but is not limited to; pricing, timelines, and other relevant information to procuring this RFP. Please review the information below and only proceed should you agree with all the terms and conditions listed below.

cbdGPO has included the target price its Member(s) would like to pay for each product unit.

Deliverables

Please click on each SKU name to see an example of the desired final product & packaging.

QTY	SKU	DESCRIPTION
19,200	Hemp Cigarettes	Hemp Cigarette Cartons - 10 Packs of Cigarettes per Carton. 20 Hemp Cigarettes per Pack. 19,200 Packs. Carton doubles as pop-up display
24,000	1 gram Hemp Pre-Rolls	1 gram single strain or a blend of farm bill complaint strains of hemp flower and kief. (10% - 20% total CBD) - 2 dozen pre-rolls in a cardboard pop-up display case (1,000 total cases)
24,000	1 gram Hemp Flower in bags (3 different strains @ 25,000 units per strain)	1 gram Hemp Flower in sealed plastic bags with hole punch for hanging display . Ingredients - 3 different strains (12% - 20% total CBD) @ 25,000 units per strain.
25,000	2 gram Hemp Flower in plastic jars (3 different strains @ 25,000 units per strain)	25,000 three (3) oz jars each to be filled with 2 grams of hemp - 3 different strains (12% - 20% total CBD) @ 10,000 units per strain. Jars with side labels will be provided by the Purchaser . Top label will be printed at time of bottling with strain information provided by Supplier. Jars to be packaged in 12 count cases that double as pop-up display .
25,000	3.5 gram Hemp Flower in plastic jars (3 different strains @ 25,000 units per strain)	25,000 four (4) oz jars each to be filled with 3.5 grams of hemp - 3 different strains (12% - 20% total CBD) @ 6,675 units per strain. Jars with side labels will be provided by the Purchaser . Top label will be printed at time of bottling with strain information provided by Supplier. Jars to be packaged in 12 count cases that double as pop-up display .



30,000	1mL Vape Cartridges (3 Flavors) Full Spectrum	510 threaded 1mL vape cartridges (3 different flavors) - 300 mg to 500 mg Full Spectrum CBD distillate, added terpenes and diluted with MCT. Starting Quantity - 30,000 units, 9 units to a case. Case doubles as a pop-up display.
50,000	0.5mL Disposable CBD Vape Pod (3 Flavors) Full Spectrum	150 mg to 350 mg Full Spectrum CBD distillate, added terpenes and diluted with MCT. Starting Quantity - 50,000 units, 9 units to a case. Case doubles as a pop-up display. Additionally, client is looking for acrylic display case.
50,000	10 pack CBD Gummies - at least 5mg CBD per Gummy	Gummies - (drops or bears) in a soft food pack. 10 count - at least 5 mg CBD per gummy
105,000	Chill Pill - 2 Capsules in Trial size packaging	Ingredients - 25mg Full Spectrum CBD. Starting Quantity - 3,500 Cases 30 Packs per-Case. Case doubles as a pop-up display.
300	500mg CBD Tincture (30mL bottle) Mint	30mL bottles of 500mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)
300	500mg CBD Tincture (30mL bottle) Berry	30mL bottles of 500mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)
200	1000mg CBD Tincture (30mL bottle) Mint	30mL bottles of 1,000mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)
200	1000mg CBD Tincture (30mL bottle) Berry	30mL bottles of 1,000mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)
50	1500mg CBD Tincture (30mL bottle) Mint	30mL bottles of 1,500mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)
50	1500mg CBD Tincture (30mL bottle) Berry	30mL bottles of 1,500mg CBD Tincture (Broad Spectrum or Isolate - please include prices for both in quote)

GPO Standard Proposal Response Form

Please use the cbdGPO Standard Proposal Response Form to fill in and submit your proposal to cbdGPO.

Cigarettes

- Soft pack - 20 count



- 10 soft packs to a carton
- The carton needs to also act as a pop up display similar to the design to the right

Ingredients - A blend of farm bill compliant strains of hemp flower and kief. (8% - 12% total CBD), one strain

Starting Quantity - 1,920 cartons, 1,200 to 1,500 cartons to a pallet.



Pre-Rolls

- Single count cone (1 gram)
- 2 dozen in a pop-up display case similar to the design to the right

Ingredients - A single strain or a blend of farm bill compliant strains of hemp flower and kief. (10% - 20% total CBD)

Starting Quantity - 1,000 case (24,000 units)



1 Gram Bagged

- Case - 20 or 24 count



They have a hole punch to hang on a display

Ingredients - 3 strains (12% - 20% total CBD)

Starting Quantity - 25,000 units

3 oz Child Resistant Glass Jar

- Jar Dimensions - 2.24" x 2.64"
- Capacity - 3.5 Grams
- Our Product - 2.0 Grams

4 oz Child Resistant Glass Jar

- Jar Dimensions - 2.24" x 2.83"
- Capacity - 4.5 Grams
- Our Product - 3.5 Grams



- 3 different colors for 3 different strains
- All artwork is designed using Adobe InDesign and Illustrator
- Top cap labels are Avery 8293

5 in

1.5 in

UPLANDHEMP.COM | 888-702-HEMP

Lot#: 1001 Manufacture Date: 09/20/19
Expiration Date: 09/20/20

USA GROWN

✓ No Isolate ✓ Only Organic Flower

INGREDIENTS: Farm bill compliant industrial hemp flower.

DISCLAIMER: Produced in accordance with Farm Bill Sec. 7808 of the Agricultural Act of 2014. This product may cause impairment. Keep out of reach of children. Not for resale. Smoking may be hazardous to your health. While not intoxicating, the effects of this product may be delayed by two or more hours. There may be additional health risks associated with the consumption of this product for women who are pregnant, breastfeeding, or planning on becoming pregnant. Do not drive or operate heavy machinery while using industrial hemp. This product is not approved by the FDA.

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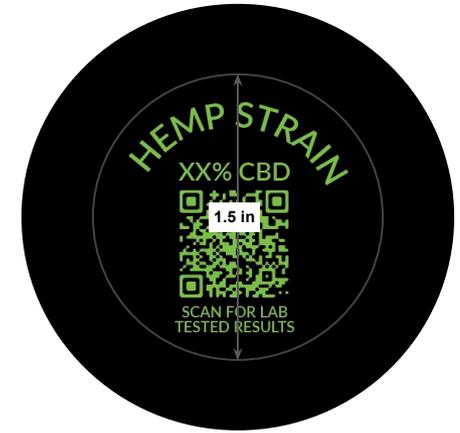
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Ingredients - 3 strains (12% - 20% total CBD)

Starting Quantity - 25,000 units each

12 to an inner case. Inner case is a display box



510 threaded cart (3 flavors) - 300 mg to 500 mg. no isolate

Ingredients - Broad Spectrum distillate, added terpenes and diluted with MCT.

Starting Quantity - 30,000 units, 9 units to a display case



Disposable Pod (3 flavors) - 150 mg to 350 mg. no isolate

Ingredients - Broad Spectrum distillate, added terpenes and diluted with MCT.

Starting Quantity - 50,000 units, 9 units to a display carton

We want to do a plexi display case that can hold many products but feature these.



Gummies - drops or bears, doesn't matter. (multiple flavors). Soft food pack. 10 count - 5 mg per gummy

Ingredients - Broad Spectrum or isolate

Starting Quantity - 10 Packs per-Case - 5,000 Cases



500mg, 1000mg, and 1500mg Tinctures

- Artwork for labels will be provided with deposit

Ingredients - Broad Spectrum or Isolate

If possible please provide pricing for both

